



DEPARTMENT OF THE NAVY  
OFFICE OF NAVAL RESEARCH  
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IN REPLY REFER TO:

AUG 23 2013

MEMORANDUM FOR CHIEF TECHNOLOGY OFFICERS OF THE NAVAL  
SYSTEMS COMMANDS

SUBJECT: Fiscal Year 2015 Call for Proposals for Technology Insertion Program for Savings

This letter announces the solicitation of proposals for the Technology Insertion Program for Savings (TIPS) program FY15 selection cycle. The goal of the TIPS program is to reduce operations and support (O&S) costs of naval systems and platforms through the transition of new and innovative technologies. Projects funded under TIPS must provide a strong business case based on cost savings or cost avoidance. All proposals that meet the criteria of the TIPS program will be put through a rigorous selection process to determine the candidates that best address high priority and near term needs for providing substantial cost reductions to the DON.

With this selection cycle, executive oversight and project approval will reside with the Technology Oversight Group (TOG). In order to align with the TOG schedule, the TIPS FY15 selection schedule will be shortened by three months. Since there is limited time for the SYSCOMs to adjust to this schedule shift and to avoid any impacts to the SYSCOM's internal review process, the Office of Naval Research (ONR) will truncate the preliminary down select events for this year's FY15 review process.

In addition, the ERG Working Group (WG) will now be called the TIPS Working Group (TWG) and will maintain the same representation and functionality as in previous selection cycles. The abbreviated schedule for the 2015 selection process is included in attachment 1. A detailed schedule will be provided at a later date.

With increasing budgetary concerns, it is strongly recommended that the SYSCOMs and proposers contact their appropriate resource office to ensure that proposed technologies are aligned with current naval needs and priorities. Projects that reduce acquisition costs, or reduce current and future operating and support costs while increasing capability, are highly encouraged.

The proposal template has been updated to include additional information that was typically requested in the Detailed Summaries. The updated proposal template will maintain the format used in the Detailed Summaries to preserve the functionality for generating a Memorandum of Agreement for approved projects. All proposals, quad charts, and net present value (NPV) sheets must be submitted to the Technology Transition Initiatives Division by 15 January 2014. Since the Red Team Reviews (RTRs) will follow immediately after the Initial Reviews, it is strongly recommended that all submitters have their RTR briefs done by the end of January. Submitters are highly encouraged to utilize the Transition Initiatives Transition Coordinators as they develop their proposals and required documentation. Transition Coordinators can provide insight and recommendations that should strengthen a proposal and its potential for selection.

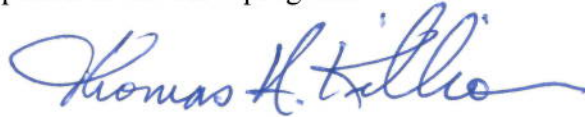
All submissions to ONR must be via the appropriate SYSCOM Chief Technology Officer (CTO) office. Proposal allocations for each SYSCOM CTO are provided in attachment 2.

Allocations were based on available funding, breadth of responsibility and prior selection history. All instructions and templates for generating the proposal, quad chart, NPV sheet, and briefing template can be downloaded from the TIPS website under Reference Documents and Templates located at the following link.

<http://www.onr.navy.mil/Science-Technology/Directorates/Transition/Technology-Transition-Initiatives-03TTX/Technology-Insertion-Program-Savings-TIPS.aspx>

It is the responsibility of the SYSCOM CTO to collect and submit the final SYSCOM list of proposals to ONR. Early coordination and endorsement from a resource office and Subject Matter Expert (SME) will help to advance proposals through the review process. Further information on program requirements, submission process and program goals can also be found on the TIPS website.

For additional questions regarding this solicitation, please contact Ms. Margaret Marafino, the TIPS Program Manager, at [margaret.marafino@navy.mil](mailto:margaret.marafino@navy.mil) or 703-696-9774. We look forward to your continued participation in the TIPS program.



Thomas H. Killion  
Director of Transition  
Office of Naval Research

Attachments:

1. TIPS 2015 Selection Calendar
2. TIPS Proposal Allocation

cc:

AIR 1.0  
PEO JSF  
PEO T  
PEO A  
PEO U&W  
PEO LCS  
PEO SHIPS  
PEO SUBS  
PEO CARRIERS  
PEO IWS  
PEO C4I/SPACE  
PEO EIS  
PEO LS  
NAVSEA 05, 00  
DASN(RDT&E)  
OPNAV N2/6, N4, N9, N84  
HQMC, P&R  
CG, MCCDC  
CFFC, N8

### **Technology Insertion Program for Savings (TIPS) 2014 Calendar**

<b>Milestones</b>	<b>Date</b>
Call for Proposals	September 2013
Proposals, Quads, and NPV Sheets Due to ONR	15 January 2014
Initial Screening of Submissions	31 January 2014
Red Team Review (RTR) Briefs	3-28 February 2014
Updated NPVs and Quad Charts Due	14 March 2014
TIPS WG members select candidates for ranking consideration	21 March 2014
TIPS Candidate Rankings Due to ONR	18 April 2014
TOG Informed of Ranking Recommendations	01 May 2014
MOAs completed and signed by SYSCOMs / PEOs	06 June 2014
MOAs signed by Resource Office (OPNAV / HQMC)	09 July 2014
MOAs signed by ONR Transitions (03T)	18 July 2014
Funds Issued	October 2014

Enclosure 1

**FY15 TIPS Proposal Allocation**

<b>SYSCOM CTO</b>	<b>TIPS</b>
<b>NAVAIR</b>	4
<b>NAVSEA</b>	6
<b>SPAWAR</b>	4
<b>NAVFAC</b>	2
<b>NAVSUP</b>	2
<b>MCSC</b>	2

Enclosure 2